

# GTU INNOVATION COUNCIL

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**INSTITUTION'S  
INNOVATION  
COUNCIL**

(Ministry of Education Initiative)

## GTU INNOVATION AND STARTUP CENTRE

### REPORT ON:

### Startup Pathshala Third Session On PROTOTYPE TO MVP TO TESTING

DATE: 9<sup>th</sup> April 2024

TIME: 03:00 AM TO 05:00 PM

VENUE: GISC, Surat



7 Seasons series organized by  
**GTU INNOVATION AND STARTUP CENTER**

Third Session on  
**Prototype to MVP to Testing**

Session Expert

**Date:** 9th April 2024  
**Time:** 3:00 PM To 5:00 PM  
**Venue:**  
GTU Innovation & Startup Centre (GISC),  
1st Floor Amenities Block,  
Dr. S. & S. S. Gandhi Government Engineering  
College, Majura get, Surat, Gujarat 395001



**Mr. Dhaval Nai**  
Founder, Prahantam Private Limited  
(Shark tank india Startup)

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Start-Up Pathshala, organized by GTU Innovation & Start-Up Center (GISC), is like a journey with seven exciting stops. At each stop, budding entrepreneurs learn important things. They start by coming up with cool ideas and then make sure those ideas are good by checking with real people. Next, they learn how to turn their ideas into simple versions that they can test. They also figure out how to build strong teams and make plans for their business. They learn about the rules and laws they need to follow, especially when it comes to protecting their ideas. Plus, they learn how to manage money wisely. Then, they focus on finding customers and making their business known through smart marketing. Finally, they learn ways to keep their business growing and successful. It's like a fun and educational adventure for anyone dreaming of starting their own business!

Third session of Start-Up Pathshala on PROTOTYPE TO MVP TO TESTING took place on April 9, 2024, at GTU Innovation & Start-Up Center, from 3:00 to 5:00 PM. The session was graced by the esteemed presence of Mr. Dhaval Nai, who brought his wealth of experience and expertise to inspire and guide participants.

## **About Guest Speaker:**

### **Mr. Dhaval Nai**

Mr. Dhaval Nai is Mechanical Engineering DE from Government Polytechnic, Palanpur. Founder of Prahantam Pvt Ltd. Driven by a passion for creating products that can have a positive impact on society and the environment.

## **About the event:**

The session kicked off with a warm welcome from Mr. Mayur Kalasariya, fostering an atmosphere of inclusivity and excitement. His introduction was accompanied by a thoughtful acknowledgment of Mr. Dhaval Nai's contributions to the entrepreneurial ecosystem, although Mr. Nai couldn't join in person, the session proceeded smoothly via an online platform.

Mr. Dhaval Nai enriched the session by sharing the inspiring story behind his innovative machines. He recounted the moment of realization that led to his journey—when he witnessed a goat drinking from the same tub used to clean glasses at a tea stall. This incident prompted Mr. Nai to pursue change, leading him to self-learn machine design on YouTube during the Covid lockdown. Despite facing

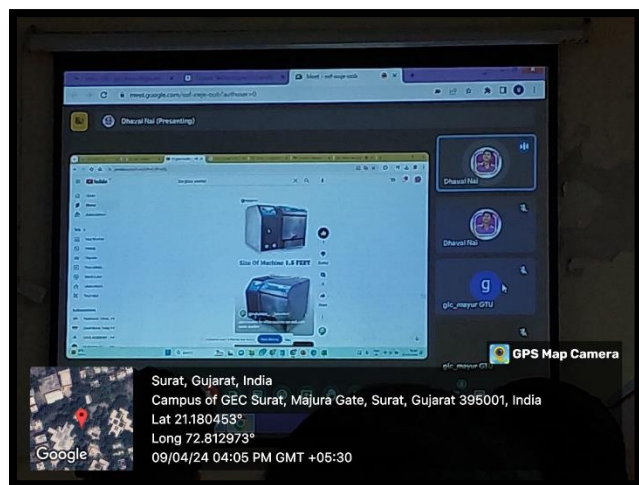
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setbacks and challenges, he persevered, ultimately creating a machine capable of washing 15 tea glasses in 30 seconds. Mr. Nai also shared insights into his experience on Shark Tank India and the importance of prototyping and MVP testing in product development.

In summary, the Start-Up Pathshala session on Prototype to MVP to testing, guided by Mr. Dhaval Nai, was truly transformative. Participants engaged in creative thinking and explored various aspects of product development. As the session concluded, attendees left with renewed inspiration and equipped with valuable tools to embark on their entrepreneurial journeys confidently. Start-Up Pathshala continues to serve as a cornerstone for fostering innovation and collaboration within the startup ecosystem.

## Glimpse of the Event:



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## Participants List:

Startup Pathshala GISC Surat 9 April			
Sr No	Name	Email	Mobile Number
1	Ashvini Dahivelkar	dahivelkarashwini@gmail.com	9913006889
2	Atul Rajput	atulrajpoot024@gmail.com	9265295718
3	Ayush Arvind Sinha	ayushsinha84017@gmail.com	8401759233
4	Bassar Ahemed Patel	bassar@aol.in	7567979750
5	Bhingradiya Harekrishn Mukeshbhai	harekrishnbhingradiya02@gmail.com	9265557820
6	GUPTA ARUN CHHOTELAL	arun1234r2@gmail.com	9173018885
7	Hajari ipsita	ipsitahajari2002@gmail.com	9484400833
8	Harmeet Godhani	harmeetgodhani15@gmail.com	6351569933
9	HARSHAL VASUDEV PATIL	hpatil2965@gmail.com	9106996012
10	Harshil lalitbhai parmar	Harshilparma9@gmail.com	
11	Harshit Menandbhai Odedra	harshitodedra9907@gmail.com	8594892770
12	Harsora harsh vipulbhai	harshharsora055@gmail.com	6355746264
13	Hiren ajudiya Founder of Mahant CAD Lab	ajudiyahiren111@gmail.com	
14	Kairav Shah	kairavshah04279@gmail.com	7874606610
15	Kakadiya astha alpeshbhai	Aastha02115@gmail.com	9484884934
16	Kakadiya Rutvik Sureshbhai	rutvikkakadiya351@gmail.com	8000558048
17	Khairnar siddhesh Dinesh	siddhukhairnar11@gmail.com	6263558823
18	Koriya Sanjana	sanjanakoriya18@gmail.com	9638053026
19	Krimi Rajnikant Patel	krimipatel99@gmail.com	9313663274
20	Krishna Sanjaybhai Patel	krisha4127@gmail.com	9978992926
21	Madhusmita Nayak	kesuakmama@gmail.com	7984188229
22	Makvana Varun Rajeshbhai	varunzh369@gmail.com	9909002180
23	Mayank Nayak	mayanknayak488@gmail.com	6354481576
24	Mirika Jayeshbhai Patel	patelmirika5002@gmail.com	9023973766
25	Modi Fenil Dipakkumar	fenilmodi38@gmail.com	9081224590

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26	Mohammed Abubakar shaikh	shaikhabubakar205@gmail.com	9510999562
27	Monalisha	monapavar95@gmail.com	9499846922
28	Naik Joy Kunteshbhai	naikjoy204@gmail.com	6351541569
29	Nandini Arunachalam	nandiniarunachalam302@gmail.com	9723685643
30	Neelkanth	neelkanthrathod3105@gmail.com	9909037008
31	Paghadal krunal mukeshbhai	krunalpaghadal007@gmail.com	8200644153
32	Pargi Divya	pargidivay@gmail.com	9099961449
33	PATEL KAMALKUMAR RAMANBHAI	kamalpcool55@gmail.com	6352850452
34	PATEL KENISH SATISHKUMAR	kenishpatel2309@gmail.com	8320892737
35	Patel Mirika Jayeshbhai	patelmirika5002@gmail.com	9023973766
36	Patel Nirjara Arvindbhai	nirjarapatel8105@gmail.com	9662073688
37	Patel Prince B.	patelprince190303@gmail.com	9099206628
38	Patel Rudra Dineshbhai	ruvya.007@gmail.com	7567116508
39	Patel Sneha Ganpatbhai	sneha183patel183@gmail.com	9537180318
40	Patel Vedant	patelvedant1804.com@gmail.com	9687473731
41	PATIL GANESH SANJAY	ganeshpatil11466@gmail.com	7990356249
42	Poonam Sonawane	sonavanepoonam20@gmail.com	8780242234
43	Pranav	pranavtrapasiya@gmail.com	9427906908
44	Prerakkumar Prakashbhai Rathod	8a50preakkumar.kesh@gmail.com	6355276777
45	Rahil Shah	rahilvms@gmail.com	9909481229
46	Raiyani Hemal	raiyanihemal910@gmail.com	9879892762
47	Shimpi krishna krupesh	krishnashimpi2007@gmail.com	9327202412
48	VANSHIKA KOUL	vanshikakoul07@gmail.com	7006432621
49	Vivek Nakrani	viveknakarani88@gmail.com	8347003002
50	YADAV HARSH SURENDRA	HARSHYADAV10@YAHOO.COM	8156057752